



Many roads lead to your goal

Choose the best



Enhance the potential of your projects

DERPART INCENTIVES & MORE has everything on board you need to boost the enthusiasm of your staff, your customers and your business partners. Our full service division, covering the entire range of motivation trips and events, is backed by DERPART's more than 25 years of specialist tour market experience: you, too, can benefit from the global potential and top conditions of a REWE Touristik Group company. You can also depend on our philosophy, one which has helped us become one of Germany's largest and most successful tour selling organisations with over 460 agencies: "Being personal and professional. Autonomous and in partnership." Our commitment to your enthusiasm.



Influencing your success factors

Excellent relationships to staff, customers, business partners and suppliers have always been essential. In an era marked by a shortage of skilled workers, global competition and the increasing similarity of products and services, these factors have become even more significant.

Satisfied staff have lower absenteeism, are more productive, creative and willing - all ingredients for a constructive working climate.

Customer goodwill is synonymous with higher levels of tolerance for errors and mistakes, and can give the edge in areas where performance is identical and even compensate for competitive disadvantages.

Ambitious suppliers will go that extra mile when deadlines are pressing, will be

supportive when price pressure is high and prepared to enter special agreements.

Make emotions, identification and goodwill your outstanding competitive advantages.

Up your profile by creating situations which leave lasting impressions. Give people reasons to have faith and trust. Help soloists play in concert, in an all-star team. Shape memories that help you write the future.

DERPART INCENTIVES & MORE is active on your behalf, no matter which extra sails you wish to unfurl. Incentives, congresses, meetings, anniversaries, exhibition showcases, product launches – it is difficult to overstate our motivation to help you exploit every gust of wind, help you move ahead through difficult waters.

“We are all in the same boat: Everyone wants success.”



Doing more to lessen the load

DERPART INCENTIVES & MORE always keeps costs in focus. To make sure that you spend according to budget without wasting time or effort, all our incentives, congresses, meetings and events always include the following as standard

- Demand analysis
- Prepare detailed programme quote with itemised cost breakdown
- Negotiations and follow-up negotiations with service providers
- Event technology and staging
- Early inspection of locations
- Participant and guest management
- Call-centre for direct contacts with invited guests during the run-up
- Conceptualisation and dispatch of invitations, confirmations and participant documentation
- 24-hour local DERPART tour guide service
- Hotel procurement and monitoring of hotel contingents
- Outbound journey logistics (purchasing and co-ordination of scheduled and charter flights, full charters, rail, bus and car rental)
- Local transport management (bus transfers, chauffeuring, shuttles)
- Monitoring, follow-up processing, evaluation and billing
- Invoice collection service
- Photo and video documentation
- Budget and quality control during all project phases
- Full guest and customer service via in-house project management





More creativity for maximum results

DERPART INCENTIVES & MORE has as many ideas as you might need
– for either that little bit extra or the full Monty



Incentive trips

- Bespoke competitive ideas
- Logo development and style guide
- Conceptualisation of evening events including artist booking and catering

Congresses

- Web-based registration and participant management programmes
- Door management, security, chip or magnetic card systems

Meetings

- Large selection of support programmes and activities
- Full range of quality hotels in “best price” segment

Study trips

- Trips to unusual places

Group and literary tours

- Individual group sizes
- Programmes with medical and therapy services

Events

- Event logistics
- Portfolio including top international stars
- Event conceptualisation

Product launches

- Bespoke locations for product presentations
- Product launch support

Fairs and exhibitions

- Concept consulting from fair cubicles to pool partners
- Fair stand erection supervision service





More cost and service advantages for super moments

Working in a global network means DERPART INCENTIVES & MORE can offer you virtually unlimited opportunities

Whether a programme stays on the ground or participants end up with the red carpet treatment depends not so much on the budget but on what you do with it.

DERPART INCENTIVES & MORE offers an unusually robust cost/benefit ratio, to create room for manoeuvre; the space needed for that extra “twist”.

We can be different because we have access to attractive and exclusive rates with airlines and best price guarantees thanks to many hotel co-operation agreements. And last, but not least, our volume strengths via the REWE Touristik Group allow us to extend exceptionally attractive terms and conditions including flights via group desks.

An excellent basis for VIP treatment and inspiring encounters; making your guests' activities everything but run-of-the-mill. On the organisation side, using resources from both inside and outside the Group allows DERPART INCENTIVES & MORE

to collaborate with professional incoming agencies, tour operators, airlines, hotels, car rental companies and other top service providers. The sky's the limit - as in all kinds of business jet.

Be it jet-setting or baking organic baps, Champagne or the fizz of gift-wrapped roomdrop Alka-Seltzer after an evening's wine tasting, or...

We use adventure know-how to create the stuff of dreams, the stuff of success.

You and your groups enjoy the sense of security offered by enjoying sophisticated support services rendered by DERPART INCENTIVES & MORE professionals and the globally active RADIUS travel management firm.

Use the DERPART 24-hour service on any day of the year to make immediate bookings or changes to flights, car rentals and hotels even outside of normal office hours.



More security for your decisions

A good reputation is hard work. We'll look after yours for you



„Organisation, planning, and implementation were absolutely fantastic – and we did not expect anything else...“

Real Estate Firm
Staff incentive in Amsterdam with 383 participants

“I would like to take this opportunity to extend my warmest thanks for the outstanding level of co-operation and support in organising our study trip.”

Chamber of Industry and Commerce Department Manager
Study trip to Hong Kong with 146 participants

“Mr. ... offered an all-round service with outstanding professionalism and great empathy which could not be bettered. His work was one of the factors which made the 1st Accountants' Congress in Majorca such a resounding success – also in the eyes of the Spanish media...”

Accountants' Association manager
Congress on Majorca with 372 participants

“Your team provided excellent service, not only with respect to the huge mass of people involved but also in terms of the very personal service provided which was customer-oriented at all times...”

Public Affairs Director of an industrial corporation
Congress in Cologne with 1,500 participants



“On behalf of HRH Prince, I would like to express our thanks. We look forward to future intensive collaboration with your company.”

Letter of thanks received from an Arabian Crown Prince

Delegation trip with 32 participants to establish business contacts

“It’s over – the congress... has now closed and our participants were very enthusiastic. That was not least due to the services of the DERPART team. We would like to express our warmest thanks to you and your team for services which were always responsive and always uncomplicated...”

Car industry corporation

Product launch and congress in Barcelona with 3,762 participants



Long lasting impressions of the positive kind for your staff, customers, business partners and suppliers:

On budget.

On target.

Customised.

Full of ideas.

Strong on service.



DERPART INCENTIVES & MORE – A good feeling which lasts

Would you like (to know) more? We look forward to receiving your feedback form, or your call!

**DERPART INCENTIVES & MORE
Nord**

Porschestraße 86
D-38440 Wolfsburg
Telefon: +49 5361 89372-0
Telefax: +49 5361 89372-19
E-Mail: incentives@derpart.com
www.derpart24.de
www.dts24.de

**DERPART INCENTIVES & MORE
Mitte**

Emil-von-Behring-Straße 6
D-60439 Frankfurt am Main
Telefon: +49 69 9588-4518
Telefax: +49 69 9588-2425
E-Mail: incentives@derpart.com
www.derpart24.de
www.dts24.de

**DERPART INCENTIVES & MORE
Süd**

Königstraße 1 B
D-70173 Stuttgart
Telefon: +49 711 22893-26
Telefax: +49 711 22893-10
E-Mail: incentives@derpart.com
www.derpart24.de
www.dts24.de